

## OSTIM TECHNICAL UNIVERSITY FACULTY OF ECONOMICS AND ADMINISTRATIVE SCIENCES DEPARTMENT OF BUSINESS ADMINISTRATION COURSE SYLLABUS FORM

	Dat	a Analytic	BUS . cs for Bus	306 iness and Ecor	nomics		
Course Name	Course Code	Period	Hours	Application	Laboratory	Credit	ECTS
Data Analytics for Business and Economics	BUS 306	6	3	3	1	3	5

Language of Instruction	English
Course Status	Compulsory
Course Level	Bachelor
Learning and Teaching Techniques of the	Lecture, Question-Answer, Problem
Course	Solving, Teamwork, Report Writing

## **Course Objective**

The purpose of this course is to introduce the students to the technologies that are generally and collectively called analytics (or business analytics) but have been known by other names such as decision support systems, executive information systems, and business intelligence, among others. We use these terms interchangeably. This course presents the fundamentals of the methods, methodologies, and techniques used to design and develop these systems. In addition, we introduce the essentials of AI both as it relates to analytics as well as a standalone discipline for decision support. Moreover, this course is designed to follow an EEEE approach in learning process: *Exposure, Experience, Explore* and *Execute*. primarily providing exposure to various analytics techniques and their applications. The idea is that a student will be inspired to learn from how other organizations have employed analytics to make decisions or to gain a competitive edge and inspired to realize an original project to address a real-life issue in their workplaces as small teams.

## Learning Outcomes

On successful completion of this course, students should be able to:

- 1. Understand the big picture of data analytics as a transformative force in the world of modern business and economics.
- 2. Define "big data" and the increasing role of evidence-based decision making to support business decision making.
- 3. Understand and use predictive, prescriptive, and descriptive analytics, and the business questions that can be answered with each approach.
- 4. Use software to perform statistical operations and prepare visual representations of business data.
- 5. Apply the principles of business analytics to examples in marketing, finance, management and entrepreneurship, accounting, and economics.
- 6. Identify opportunities to use analytics to address unstructured business problems and show these skills in a real-life project.



#### **Course Outline**

This course provides an introduction to business intelligence and analytics, defined as the extensive use of data, statistical and quantitative analysis, exploratory, predictive and prescriptive models, and fact-based management to drive decisions and actions. The development and use of data warehouses and data marts, and the application of selected data (including text and web) mining techniques to business decision making is illustrated. Students actively participate in the delivery of the course through case and/or project presentations.

	Weekly Topics and Related Preparation Studies								
Weeks	Topics	Preparation Studies							
1-2	Introduction and Overview of Business Intelligence	• CH1 Overview of Business Intelligence, Analytics, Data Science, and Artificial Intelligence: Systems for Decision Support (pp. 38-106=68)							
3	Artificial Intelligence: Concepts	• CH2 Artificial Intelligence: Concepts, Drivers, Major Technologies, and Business Applications (pp. 109-150=41							
4-5	Statistical Models and Visualization	• CH3 Nature of Data, Statistical Modeling, and Visualization (pp. 153-226=73)							
6-7	Data Mining	• CH4 Data Mining Process, Methods, and Algorithms (pp. 229-284=55)							
8	MIDTERM EXAM								
9-10	Machine-Learning	• CH5 Machine-Learning Techniques for Predictive Analytics (pp. 287-348= 61)							
11-12	Deep Learning and Cognitive Computing	• CH6 Deep Learning and Cognitive Computing (pp. 351- 420=69)							
13	Text Mining, Sentiment Analysis, and Social Analytics	• CH7 Text Mining, Sentiment Analysis, and Social Analytics (pp. 424-492=68)							
14	Prescriptive Analytics: Optimization and Simulation	• CH8 Prescriptive Analytics: Optimization and Simulation (pp. 495-542=47)							
15	Project presentations	<ul> <li>One or more methods discussed during this course will be applied to a real-life issue in <i>your workplace</i>.</li> <li>Projects will be held by 2 or max 3 persons team.</li> <li>Project reports will be submitted before the presentations.</li> </ul>							
16	FINAL EXAM								

## Textbook(s)/References/Materials:

**TEXTBOOK:** Sharda, R., Delen, D., & Turban, E. (2021). Analytics, data science, & artificial intelligence: Systems for decision support. Pearson.

\* Provost, F., & Fawcett, T. (2013). Data Science for Business: What you need to know about data mining and data-analytic thinking. O'Reilly Media, Inc.



Assessment						
Studies	Number	Contribution ma (%)	rgin			
Attendance						
Lab						
Classroom and application performance grade	1	10				
Field Study						
Course-Specific Internship (if any)						
Quizzes / Studio / Critical						
Homework	10	10				
Presentation						
Projects						
Report						
Seminar						
Midterm Exam/Midterm Jury	1	30				
General Exam / Final Jury	1	50				
	Total		100			
Success Grade Contribution of Semester Studies		50				
Success Grade Contribution of End of Term		50				
	Total		100			

ECTS / Workload Table						
Activities	Number	Duration (Hours)	Total Workload			
Course hours (Including the exam week: 16 x total course hours)	16	2	32			
Laboratory	14	1	14			
Application						
Course-Specific Internship						
Field Study						
Study Time Out of Class	16	3	48			
Presentation / Seminar Preparation						
Projects						
Reports						
Homework	14	1	16			
Quizzes / Studio Review						
Preparation Time for Midterm Exam / Midterm Jury	1	5	5			
Preparation Period for the Final Exam / General Jury	1	5	5			
Total Workload/25 hours	(120/25 = 5)					
ECTS 5						

# **Relationship Between Course Learning Outcomes and Program Competencies**



No	Learning Outcomes		Contribution					
			Level					
		1	2	3	4	5		
LO1	Understand the big picture of data analytics as a transformative force in					Χ		
	the world of modern business and economics.							
LO2	Define "big data" and the increasing role of evidence-based decision					Χ		
	making to support business decision making.							
LO3	Understand and use predictive, prescriptive, and descriptive analytics,					Χ		
	and the business questions that can be answered with each approach.							
LO4	Use software to perform statistical operations and prepare visual					Χ		
	representations of business data.							
LO5	Apply the principles of business analytics to examples in marketing,					Χ		
	finance, management and entrepreneurship, accounting, and economics.							
LO6	Identify opportunities to use analytics to address unstructured business					Х		
	problems and show these skills in a real-life project.							

	Relationship Between Course Learning Outcomes and Program Competencies)							
No	Program Competencies	Learning Outcomes						TOTGAL EFFECT (1-5)
		LO1	LO2	LO3	LO4	LO5	L06	
1	Know the basic concepts and practical information about the science of business administration and core business activities	Х	X	X	X	X		5
2	Evaluate global and local issues by using ideas and concepts from the field of business administration; examine and analyze management related information and applications in line with scientific principles by using appropriate qualitative and quantitative methods; interpret and synthesize the data and find solutions to business related problems	X	X	X	x	X		5
3	Take responsibility as a member of an interdisciplinary team to solve unpredictable and complex business problems; be able to work effectively in teams of various functions and disciplines; effectively carry out project activities					X	Х	2
4	Carry out independent studies in the field by utilizing obtained knowledge and skills		X	Х		x	Х	4
5	Set goals and objectives for the institution he/she works at; detect and solve basic problems; analyze the internal and external environment of the business; evaluate the developments, support continuous improvement and provide innovative strategies		x	X	X	Х	X	5
6	Acquire the skill to manage activities aimed at the improvement of the employees as a leader, make decisions and implement them		X	Х		х	Х	4



7Acquire the entrepreneurship skill; design and manage a business; promote innovativeness and sustainability8Maintain life-long learning activities; achieve self- improvement; follow higher level educational programsxxInform stakeholders with a sense of social responsibility as an improvement in the level education of the level education in the level educat	x		x x	x x	25
8       Maintain life-long learning activities; achieve self- improvement; follow higher level educational programs       x       x         Inform stakeholders with a sense of social responsibility as an       x       x	X		X	x	5
Improvement; follow higher level educational programs           Inform stakeholders with a sense of social responsibility as an	X		х	х	5
Improvement; follow higher level educational programs           Inform stakeholders with a sense of social responsibility as an			1		-
1 · ·					
			Х	х	2
9 individual with effective communication skills; share his/her					
emotions, thoughts and solutions to problems verbally and in					
writing; understand the behaviors and psychology of his/her					
colleagues					
Use the information and communication technologies and <b>x x</b>		x	X	х	5
10 computer software required by the field					
Effectively use English to follow, read, write and speak $x = x$			X	x	4
about the universal information in the field of business and					
11 management sciences and be able to communicate with					
colleagues in a foreign language with professional					
proficiency					
Act according to the law in all his/her affairs; have a sense	х		1	х	2
12 of professional and ethical responsibility and code of					
business conduct and act in line with social values					
Be aware of the contemporary business problems as well x x	х	X	х		5
as the interdisciplinary scope of business administration					
and analyze these; have the competence to understand the					
13 effects of business and management sciences on these					
problems on a universal, environmental, legal, social and					
societal level and in terms of health, security and					
globalization					
<b>14</b> Give research proposals, be able to design research studies,	Х		Х	х	3
14 prepare and present research reports					
15 Manage work time and personal time; fulfil the				х	1
requirements of his/her duties on time					
16 Have the competence to work in non-governmental				х	1
organizations, private sector and public entities					
6 9	9	5	13	13	55
TOTAL EFFECT					



## **Policies and Procedures**

Web page: https://www.ostimteknik.edu.tr/business-administration-1240/907

**Exams:** The exams aim at assessing various dimensions of learning: knowledge of concepts and theories and the ability to apply this knowledge to real-world phenomena, through analyzing the situation, distinguishing problems, and suggesting solutions. The written exams can be of two types, i.e. open-ended questions, which can also be in the form of problems or multiple-choice questions. The case could also be carried to the Dean's Office for additional disciplinary action.

**Assignments:** Quizzes and Homework (Assignments) might be applicable. Scientific Research Ethics Rules are very important while preparing assignments. The students should be careful about citing any material used from outside sources and reference them appropriately.

**Missed exams:** Any student missing an exam needs to bring an official medical report to be able to take a make-up exam. The medical report must be from a state hospital.

**Projects:** Not applicable.

Attendance: Attendance requirements are announced at the beginning of the term. Students are usually expected to attend at least 70% of the classes during each term.

**Objections:** If the student observes a material error in his/her grade, he/she has the right toplace an objection to the Faculty or the Department. The claim is examined and the student is notified about its outcome.